



## **Programme Specification**

Marketing {Foundation} [Sep][SW][Frenchay][5yrs]

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## Section 1: Key Programme Details

### Part A: Programme Information

**Programme title:** Marketing {Foundation} [Sep][SW][Frenchay][5yrs]

**Highest award:** BA (Hons) Marketing

**Interim award:** BA Marketing

**Interim award:** DipHE Marketing

**Interim award:** CertHE Business and Management

**Awarding institution:** UWE Bristol

**Affiliated institutions:** Not applicable

**Teaching institutions:** UWE Bristol

**Study abroad:** No

**Year abroad:** Yes

**Sandwich year:** Yes

**Credit recognition:** No

**Department responsible for the programme:** FBL Dept of Business & Management, Faculty of Business & Law

**Contributing departments:** Not applicable

**Professional, statutory or regulatory bodies:**

Chartered Institute of Marketing (CIM)

**Apprenticeship:** Not applicable

**Mode of delivery:** Sandwich

**Entry requirements:** For the current entry requirements see the UWE public website

**For implementation from:** 01 September 2018

**Programme code:** N50F-SEP-SW-FR-N500

## Section 2: Programme Overview, Aims and Learning Outcomes

### Part A: Programme Overview, Aims and Learning Outcomes

**Overview:** The BA (Hons) Marketing offers students a current and integrated business education covering the main disciplines and operational areas of business, but with a strong focus on the discipline of marketing. Marketing is one of the most important and dynamic of all business disciplines. Its focus on the understanding of customer needs and the delivery of customer satisfaction effectively and efficiently makes marketing central to any successful business. This programme enables students to acquire relevant marketing and business knowledge and skills so that they can make an early and developing contribution in a range of organisational roles, but particularly brand management and other marketing roles, and acquire a further basis for life-long learning.

**Educational Aims:** This Programme aims to enable students to:

Study organisations, their management and the changing external environment in which they operate.

Acquire appropriate marketing and marketing-related knowledge and understanding.

Prepare for a career in a range of business and management roles, but with particular reference to marketing roles.

Experience and reflect on working in an organisation.

Develop a range of enterprise skills, and the potential to undertake entrepreneurship upon graduation.

The programme also aims to support the UWE Bristol widening participation strategy by enabling students to undertake a foundation year before progressing to level one of the programme.

All students will be required to take one of a group of modules at level three which have a particular emphasis on the development of graduate attributes embedded in

experiential activity which is CV enhancing and “real world”, engaging students beyond the campus. This group of modules includes the sandwich placement module and the study year abroad module.

Contribute to society at large by enhancing life-long learning skills, global awareness and personal development.

**Programme Learning Outcomes:**

On successful completion of this programme graduates will achieve the following learning outcomes.

**Knowledge and Understanding**

- A1. The global business environment
- A2. The nature of markets and customers and the role of marketing
- A3. The use of accounting and the sources, uses and management of finance
- A4. The nature of organisations, work and management
- A5. The management and development of people
- A6. The management of resources and operations
- A7. The management of information systems and use of communication and information technology
- A8. Business policy and strategy
- A9. Quantitative methods for managerial applications
- A10. Business and management research
- A11. Ethics and ethical decision making; sustainability and global citizenship
- A12. Marketing specific subject knowledge
- A13. The relevance of the disciplines of law, economics, accounting, business and management to professional life.

**Intellectual Skills**

- B1. Gather and critically evaluate evidence and information from a range of sources

- B2. Identify and analyse business problems in a range of contexts using appropriate concepts and frameworks
- B3. Draw conclusions, develop judgements, create and evaluate alternative solutions and make decisions on their application
- B4. Apply these skills in a range of complex and unpredictable contexts

### **Subject/Professional Practice Skills**

- C1. Carry out a business and management research programme
- C2. Write management reports
- C3. Contribute effectively to group projects and deliver presentations
- C4. Select and use subject specific tools and techniques
- C5. Develop professional identity and subject expertise relevant to degree programme

### **Transferable Skills and other attributes**

- D1. Work effectively alone
- D2. Work effectively in groups
- D3. Present, discuss and defend ideas concepts and views through formal and informal written and spoken languages
- D4. Extract, process and present numerical information for a given purpose
- D5. Use information technology
- D6. Manage own time and workload
- D7. Take responsibility for own learning
- D8. Reflect on own performance and respond positively to feedback
- D9. Transfer knowledge and skills across different settings
- D10. Develop a strong sense of self and the life-long learning skills to make an ongoing contribution to society at large
- D11. Develops enterprise skills such as situation analysis, creative problem solving, planning and evaluation

**Part B: Programme Structure****Year 1**

The student must take 120 credits from the modules in Year 1.

**Year 1 Compulsory Modules**

The student must take 120 credits from the modules in Compulsory Modules.

<b>Module Code</b>	<b>Module Title</b>	<b>Credit</b>
UJUUL9-30-0	Becoming a Professional 2021-22	30
UMEDKL-30-0	Economics and Accounting for the Real World 2021-22	30
UJUUL7-30-0	Introduction to Law in a Social, Business and Global Context 2021-22	30
UMCDKK-30-0	Introduction to Organisation, Enterprise and Management 2021-22	30

**Year 2**

The student must take 120 credits from the modules in Year 1.

**Year 2 Compulsory Modules**

The student must take 120 credits from the modules in Compulsory Modules.

<b>Module Code</b>	<b>Module Title</b>	<b>Credit</b>
UMCDN4-15-1	Business Decision Making for Marketing and Events 2022-23	15
UMEDGW-15-1	Economics for Events and Marketing 2022-23	15
UMCDMT-15-1	Enterprise and Entrepreneurship 2022-23	15
UMCDMX-15-1	Introduction to Management 2022-23	15
UMKDN7-15-1	Marketing in Society 2022-23	15

UMADDN-15-1	Understanding Business and Financial Information (Marketing, Events and Tourism) 2022-23	15
UMODDP-15-1	Understanding Organisations and People (Marketing, Events and Tourism) 2022-23	15
UMKDDE-15-1	Understanding the Principles of Marketing (Marketing and Events) 2022-23	15

### Year 3

The student must take 120 credits from the modules in Year 2.

### Year 3 Compulsory Modules

The student must take 120 credits from the modules in Compulsory Modules.

Module Code	Module Title	Credit
UMKD6N-15-2	Applied Marketing Practice 2023-24	15
UMKDME-15-2	Consumer Behaviour 2023-24	15
UMADDF-15-2	Financial Aspects for Marketing, Events & Tourism 2023-24	15
UMCDMB-15-2	Introductory Research Project (Marketing and Events) 2023-24	15
UMPDM6-15-2	Management Skills for Marketing and Events 2023-24	15
UMKDQD-15-2	Marketing Planning and Practice 2023-24	15
UMCDM9-15-2	Research Methods for Marketing and Events 2023-24	15
UMMDP4-15-2	Service Operations 2023-24	15

**Year 4**

Students on the sandwich route of the programme (SW) must choose and pass one of the following options both of which aim to enable students to contextualise their academic learning in an applied business and/or cultural context:

**Work Placement:**

A significant period of paid employment or self-employment normally in the field relevant to the specialism of the degree.

During this time students must complete the 15 credit level 3 module Placement Learning UMCDN5-15-3. This module assesses the student's personal development, from the experience of placement and their ability to identify issues relevant to their Placement's organisational context and to then frame, scale and position a critical work-based enquiry relevant to the specialism of the degree.

**Study Year Abroad:**

Consists of two semesters of study at a partner institution abroad.

During this time students must complete the 15 credit level 3 module, Learning and Development on Study Year Abroad (UMCD9Y-15-3). This module assesses the student's personal development from the experience of SYA and their ability to evidence cross-cultural awareness and analysis of the country in which they have been studying.

In addition, whilst at the partner institution students must have studied and attempted assessments in modules totalling 60 ECTS, of which 50-55 ECTS should be in modules related to their programme of study at UWE with a further 5-10 ECTS in the language of the host country. If the advent of failing any modules students must be able to demonstrate engagement i.e. that they have attended classes and sat the exams.

To be eligible for either Placement or SYA students would normally be expected to have passed a minimum of 210 credits.

**Year 4 Optional Modules**

The student must take 15 credits from the modules in Optional Modules.

The student may not take more than 1 of the modules in Optional Modules.

<b>Module Code</b>	<b>Module Title</b>	<b>Credit</b>
UMCD9Y-15-3	Learning and Development on Study Year Abroad 2024-25	15



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UMCDN5-15-3	Placement Learning 2024-25	15
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**Year 5**

The student must take 105 credits from the modules in Year 4.

**Year 5 Compulsory Module Choices**

The student must take 30 credits from the modules in Compulsory Module Choices.

UMCDFS-30-3 Business Project is for Level 3 Direct Entrants only.

<b>Module Code</b>	<b>Module Title</b>	<b>Credit</b>
UMCDHU-30-3	Applied Business Project 2025-26	30
UMCDFS-30-3	Business Project 2025-26	30
UMCD9W-30-3	Critical Business Enquiry Project 2025-26	30
UMCD9Q-30-3	Enterprise Project 2025-26	30

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**Year 5 Compulsory Modules**

The student must take 30 credits from the modules in Compulsory Modules.

<b>Module Code</b>	<b>Module Title</b>	<b>Credit</b>
UMKDCA-15-3	Brand Management 2025-26	15
UMKDBN-15-3	Contemporary Issues in Marketing 2025-26	15

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**Year 5 Optional Modules**

Students who have completed a Placement or SYA (and passed the relevant modules) are required to select 3 options up to a maximum credit value of 45 credits.

Additional options, as appropriate and available, may be offered through the annual Online Module Choices process each year.

<b>Module Code</b>	<b>Module Title</b>	<b>Credit</b>
UMKDMR-15-3	Campaign and Event Analytics 2025-26	15
UMKDMQ-15-3	Digital Marketing Communication 2025-26	15

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UMKDQX-15-3	Digital Marketing Strategy 2025-26	15
UMKD75-15-3	Events and Festivals Management 2025-26	15
UMKD6Q-15-3	Global Marketing Management 2025-26	15
UMKDRJ-15-3	Marketing Communications in the Digital World 2025-26	15
UMKD6R-15-3	Marketing Services and the Customer Experience 2025-26	15
UMKD6V-15-3	Public Relations 2025-26	15
UMKDNY-15-3	Retail Marketing and Management 2025-26	15
UMSD7T-15-3	Strategic Management 2025-26	15

### **Part C: Higher Education Achievement Record (HEAR) Synopsis**

The award has been specifically designed to combine a current and integrated business education covering the main disciplines and operational areas of business with the opportunity to specialize in the field of marketing. Over the course of their programme of study, students accrue a knowledge base, a range of skills and the intellectual and critical capability to respond to the challenges and opportunities of the business environment with a range of appropriate marketing strategies. Successful graduates are likely to find employment in a range of marketing management roles.

### **Part D: External Reference Points and Benchmarks**

The following reference points and benchmarks have been used in the design of the programme:

The learning outcomes of the programme map against both the QAA subject benchmark statement for General Business and Management and the following University and Faculty strategies and policies:

University strategies and policies:

University's 2020 Strategy

UWE Charter

Faculty strategies and policies:

Blended Learning Framework

Curriculum Principles

Employability Strategy

Faculty of Business and Law LTA Strategy

Enterprise and Entrepreneurship Strategy

Staff research projects:

Where ever possible staff are encouraged to utilize their research – and that of colleagues – to inform their teaching, both in terms of content and pedagogic approach

Employer interaction and feedback:

Employers and alumni are regularly consulted to ensure the currency and relevance of the programme

### **Part E: Regulations**

Approved to University Regulations and Procedures.

Where students are studying an accelerated version of the programme an approved variant to University Academic Regulations and Procedure will allow students to study more than 160 credits in any one academic year.