



## **Module Specification**

### **Business Marketing in Society**

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## Part 1: Information

**Module title:** Business Marketing in Society

**Module code:** UMKDQY-15-1

**Level:** Level 4

**For implementation from:** 2022-23

**UWE credit rating:** 15

**ECTS credit rating:** 7.5

**Faculty:** Faculty of Business & Law

**Department:** FBL Dept of Business & Management

**Partner institutions:** None

**Delivery locations:** Frenchay Campus, Phenikaa University Vietnam

**Field:**

**Module type:**

**Pre-requisites:** None

**Excluded combinations:** None

**Co-requisites:** None

**Continuing professional development:** No

**Professional, statutory or regulatory body requirements:** None

## Part 2: Description

**Overview:** Not applicable

**Features:** Not applicable

**Educational aims:** See Learning Outcomes

**Outline syllabus:** This module is key in developing a clear concept of the nature of Business Marketing, both in terms of an academic discipline and an industry with

impact upon global society. It will introduce you to core business and marketing theories, and review these in light of contemporary business and marketing practice and changing business and marketing environments. We will explore some of the most important influences on modern business and marketing activity, such as the changing nature of consumers, the digital marketing environment and ethical and social concerns. You will be expected to develop your skills in identifying key literature in marketing – both from academic journals and trade press, as well as exploring alternative information sources such as newspapers, databases and online resources. You will also develop your ability to evaluate and critique these sources, in order to develop robust written work over the course of your degree.

You will cover:

A selection of core business and marketing theories related to understanding and targeting consumers, responding to advances in digital technology, understanding and identifying where ethical decision making takes place in business and marketing activities, and issues around sustainability.

Key factors influencing modern business and marketing practice, and their relationship to and impact upon, existing theory.

Useful sources of information related to business and marketing theory, social trends and changing practice, including academic, practitioner and broader sources.

Academic skills related to identifying, finding, evaluating, citing and using academic and other information sources.

Academic writing skills such as structuring your work, building and evaluating arguments, and writing succinctly, that will support your assignments across your degree and your business writing skills.

### **Part 3: Teaching and learning methods**

**Teaching and learning methods:** Students will review key business and marketing theories, and evaluate these, and the impact on practice, through the lens of contemporary issues that will be the focus of lectures. Such issues may include the changing digital landscape, the changing nature of consumers, and key global, social and ethical issues in the field of business and marketing.

In tutorials, students will undertake group work to explore the impact on practice, but also build academic skills related to information literacy (both trade and academic journals), academic writing and managing written assignments.

**Module Learning outcomes:** On successful completion of this module students will achieve the following learning outcomes.

**MO1** Develop knowledge of marketing as a discipline and how it fits into the current organisational structure of businesses

**MO2** Understand the role and relevance of business enquiry to student's academic and professional context, specifically business marketing

**MO3** Demonstrate the ability to identify, analyse and evaluate sources of industry and academic business marketing information, considering their origins, context and content

**MO4** Have started to develop critical thinking skills - identifying strengths and weaknesses in technique, analysis and conclusions of existing research

**MO5** Present and reflect upon professional development skills and action plan

**MO6** Produce written work appropriate to the programme of study, observing the conventions of academic writing including referencing

**Hours to be allocated:** 150

**Contact hours:**

Independent study/self-guided study = 114 hours

Face-to-face learning = 36 hours

Total = 150

**Reading list:** The reading list for this module can be accessed at [readinglists.uwe.ac.uk](https://uwe.rl.talis.com/index.html) via the following link <https://uwe.rl.talis.com/index.html>

## Part 4: Assessment

**Assessment strategy:** Component A is a recorded presentation of a portfolio of key academic and professional skills exercises completed in class. The integration of these skills exercises during tutorials provides an opportunity for formative feedback.

Component B is a 1500 word literature review based on one of the key marketing themes covered in the module. Students will be provided with a choice of literature review topics based on these themes.

For the resit of Component A students who attempted the first sit are expected to improve on their presentations with the feedback provided. For the resit of Component B students who attempted the first sit are expected to choose a different topic for their literature review.

### Assessment components:

#### **Presentation - Component A (First Sit)**

Description: Visual portfolio of key academic and professional skills, recorded as a presentation with relevant accompanying information.

Weighting: 40 %

Final assessment: No

Group work: No

Learning outcomes tested: MO2, MO3, MO5, MO6

#### **Written Assignment - Component B (First Sit)**

Description: Literature review (1500 words)

Weighting: 60 %

Final assessment: Yes

Group work: No

Learning outcomes tested: MO1, MO3, MO4, MO6

#### **Presentation - Component A (Resit)**

Description: Visual portfolio of key academic and professional skills, recorded as a presentation with relevant accompanying information.

Weighting: 40 %

Final assessment: No

Group work: No

Learning outcomes tested: MO2, MO3, MO5, MO6

### **Written Assignment - Component B (Resit)**

Description: Literature review 1500 words

Weighting: 60 %

Final assessment: Yes

Group work: No

Learning outcomes tested: MO1, MO3, MO4, MO6

## **Part 5: Contributes towards**

This module contributes towards the following programmes of study:

Business Management and Marketing [Phenikaa] BA (Hons) 2022-23

Business Management and Marketing {Foundation} [Sep][FT][Frenchay][4yrs] BA (Hons) 2021-22

Business Management with Marketing {Foundation} [Sep][SW][Frenchay][5yrs] - Withdrawn BA (Hons) 2021-22

Business Management with Marketing {Foundation} [Sep][FT][Frenchay][4yrs] BA (Hons) 2021-22

Business Management and Marketing {Foundation} [Sep][SW][Frenchay][5yrs] BA (Hons) 2021-22