



MODULE SPECIFICATION

Part 1: Information			
Module Title	Commercial Law		
Module Code	UJXTRA-10-M	Level	Level 7
For implementation from	2020-21		
UWE Credit Rating	10	ECTS Credit Rating	5
Faculty	Faculty of Business & Law	Field	Law - non modular
Department	FBL Dept of Law		
Module type:	Professional Practice		
Pre-requisites	None		
Excluded Combinations	None		
Co- requisites	None		
Module Entry requirements	None		

Part 2: Description
<p>Educational Aims: See Learning Outcomes</p> <p>Outline Syllabus: Session 1</p> <p>Revision of basic contract law principles, introduction to the Sale of Goods Act 1979 and Consumer Rights Act 2015. Consideration of the concept of implied terms;</p> <p>Understanding the concept of passing of title and risk; consideration of a case study dealing with sale of goods; students to advise in conference and draft Particulars of Claim</p> <p>Session 2</p> <p>Understanding of a seller's terms and conditions of sale, including consideration of exclusion and boilerplate clauses; within the workshop, students to analyse the effectiveness of boilerplate provisions in small/whole group discussion; students to draft a Defence.</p> <p>Session 3</p> <p>Consideration of the Law governing the sale of goods over the Internet; consideration of the need to elect a choice of law and jurisdiction in International sale of goods contracts and the implications of not doing so; consideration of a case study in relation to the International sale of goods, with students drafting a Legal Opinion on legal and commercial issues identified in the case study</p>

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Session 4

Consideration of the principles of agency and distribution, to include consideration of the Commercial Agents Regulations 1993; consideration of a case study based around the Commercial Agents Regulations. all merits of the issues arising from that case study.

Session 5

A Practice Assessment revision session in which students revisit the legal principles addressed in sessions 1 – 4, to include research, preparation and writing of a Legal Opinion and Advice in Conference on a detailed factual scenario requiring consideration of the legal and commercial issues addressed in sessions 1 – 4.

Session 6

Individual feedback will be given to students on their performance of in SGS 5 with analysis of their written Legal Opinion.

Teaching and Learning Methods: Students undertake Independent Learning in preparation for their workshops, with essential reading (from a designated textbook), and case study preparation.

Students undertake Scheduled Learning through their tutor led workshops in which students predominantly spend time working in small groups analysing the case study problems undertaking skills exercises and with whole group review of learning outcomes with their tutor.

Students will undertake Consolidation Work, comprising review of workshop activities, sometimes supplemented by additional case study exercises which will be reviewed in subsequent workshops and/or by reference to online answer guides on Blackboard.

Each Session is 3.5 hours of interactive working. In addition, there is 1 tutor led Large Group Session of 1.5 hours. This is a total of 22.5 contact hours.

Part 3: Assessment

There is one component which must be passed/complied with: 24 hour online examination - word count limited to 2500 words

First Sit Components	Final Assessment	Element weighting	Description
Examination (Online) - Component A	✓	100 %	Online Examination (2500 Words)
Resit Components	Final Assessment	Element weighting	Description
Examination (Online) - Component B	✓	100 %	Online Examination (2500 Words)

Part 4: Teaching and Learning Methods

Learning Outcomes	On successful completion of this module students will achieve the following learning outcomes:	
	Module Learning Outcomes	Reference
	Have reinforced their understanding of basic contractual law principles and unfair contract terms both in business to business and business to consumer transaction	MO1

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	Understand key issues surrounding the domestic sale of goods (for example implied terms as to quality and fitness for purpose, sale by description, passing of risk in goods)	MO2
	Understand exclusion and limitation clauses and be familiar with issues and commercial implications arising from their use in practice	MO3
	Be able to interpret and analyse terms and conditions of sale; be familiar with standard terms, including use of boilerplate provisions	MO4
	Have an awareness of legal issues associated with the sale of goods online	MO5
	Have a basic understanding of the necessity for expressly choosing Law and Jurisdiction in International sale of goods contracts; and understand/be aware of the default rules applying in the absence of such an election	MO6
	Understand the basic principles of agency and distribution contracts; understand the difference between agency and distribution; develop an awareness of the legal issues arising from the Commercial Agents Regulations	MO7
	Have developed and applied in the context of the Option the skills of advising in Conference and researching and drafting a written Opinion.	MO8
Contact Hours	Independent Study Hours:	
	Independent study/self-guided study	76
	Total Independent Study Hours:	76
	Scheduled Learning and Teaching Hours:	
	Face-to-face learning	24
	Total Scheduled Learning and Teaching Hours:	24
	Hours to be allocated	100
	Allocated Hours	100
Reading List	<p>The reading list for this module can be accessed via the following link:</p> <p>https://uwe.rl.talis.com/modules/ujxtra-10-m.html</p>	

Part 5: Contributes Towards

This module contributes towards the following programmes of study:

Bar Professional Training Studies [Sep][FT][Frenchay][1yr] PGDip 2020-21

Bar Professional Training Studies [Sep][FT][Frenchay][2yrs] LLM 2020-21

Bar Professional Training Studies [Sep][PT][Frenchay][3yrs] LLM 2019-20