

## CORPORATE AND ACADEMIC SERVICES

MOD	DULE	SPE	CATI	ON	

Part 1: Basic Data						
Module Title	Management Accounting & Financial Decision Making					
Module Code	UMAD5E-30-2		Level	2	Version	1.2
Owning Faculty FBL		Field	Accounting and Finance			
Contributes towards	BA (Hons) Accounting and Finance					
UWE Credit Rating	30	ECTS Credit Rating	15	Module Type	Standard	I
Pre-requisites	Fundamentals of Accounting 1 UMAD4X-30-1, and Fundamentals of Accounting 2 UMAD4Y-30-1		Co- requisites	None		
Excluded Combinations	None		Module Entry requirements			
Valid From	September 2012		Valid to			

CAP Approval Date	26/7/12

Part 2: Learning and Teaching					
	Fart 2. Learning and reaching				
Learning Outcomes	On successful completion of this module students will be able to:				
	<ul> <li>apply marginal and absorption costing techniques to manufacturing companies; (A, B)</li> </ul>				
	prepare flexed budgets; (A, B)				
	calculate and interpret variances using standard costing; (A, B)				
	<ul> <li>reconcile budgeted and actual performance of manufacturing and service companies using both absorption and marginal costing; (A, B)</li> </ul>				
	<ul> <li>discuss the behavioural consequences of budgetary control; (A, B)</li> </ul>				
	<ul> <li>discuss alternative approaches to budgeting; (A, B)</li> </ul>				
	discuss the advantages and disadvantages of divisionalisation and the				
	performance evaluation of cost, profit and investment centre managers; (A, B)				
	discuss the objectives of transfer pricing and apply alternative models; (A, B)				
	<ul> <li>discriminate between relevant and irrelevant information for decision making purposes; (A, B)</li> </ul>				
	<ul> <li>explain the theoretical justification of discounted cash flow techniques based on the concept of the time value of money and the opportunity cost of capital in investment decision-making; (A, B)</li> </ul>				
	<ul> <li>describe traditional investment techniques and the extent of their use as part of the overall capital allocation planning process; (A, B)</li> </ul>				
	<ul> <li>apply payback, discounted payback, accounting rate of return, net present value, internal rate of return and modified internal rate of return, assess the importance of methods and account of the relationship between the second second</li></ul>				
	mathematical precision, and show an appreciation of the relationship between these techniques; (A, B)				
	undertake discounted cash flow calculations taking inflation, tax and capital				

<ul> <li>rationing into account where appropriate; (A, B)</li> <li>identify and apply techniques to deal with replacement and make/buy decisions; (A, B)</li> <li>identify circumstances giving rise to capital rationing and apply the profitability ratio in one-period capital rationing situations; (A, B)</li> <li>trace the development of key management accounting concepts such as return on investment and economic value added; (A, B)</li> <li>evaluate the development of the Balanced Scorecard and similar models from performance measurement to strategic management models; (A, B)</li> <li>trace the development of the Balanced Scorecard and similar models from performance measurement to strategic management models; (A, B)</li> <li>trace the development of activity based costing into activity based budgeting and activity based management; (A, B)</li> <li>discuss Customer Profitability and Pareto analysis.(A, B)</li> <li>discuss Customer Profitability and Pareto analysis.(A, B)</li> <li>calculation of cost, contribution and profit using marginal and absorption costing;</li> <li>Reconciliation of standard costing and variance analysis to manufacturing and service companies;</li> <li>Calculation and interpretation of material, labour, variable overhead, fixed overhead, and sales variances;</li> <li>Reconciliation of budgeted and actual profit using marginal and absorption costing;</li> <li>Advantages and disadvantages of divisionalisation;</li> <li>Characteristics of cost, profit and investment centre managers;</li> <li>Objectives of transfer pricing;</li> <li>Application of cost based, market price, negotiated, dual rate, and marginal cost plus fixed lump sum transfer prices;</li> <li>Impact of transfer pricing on decision making and performance evaluation;</li> <li>Behavioural consequences of budgetary control;</li> <li>Cash flow and taxation;</li> <li>Use of NPV, IRR, and MIRR for decision making;</li> <li>Replacement and make/buy decisions;</li> <li>Capital rationing and inflation;</li> <li>Incorporating risk in inves</li></ul>		· · · · · · · · · · · · · · · · · · ·
<ul> <li>Reconciliation of marginal and absorption costing profits;</li> <li>Preparation of flexed budgets;</li> <li>Application of standard costing and variance analysis to manufacturing and service companies;</li> <li>Calculation and interpretation of material, labour, variable overhead, fixed overhead, and sales variances;</li> <li>Reconciliation of budgeted and actual profit using marginal and absorption costing;</li> <li>Advantages and disadvantages of divisionalisation;</li> <li>Characteristics of cost, profit and investment centres;</li> <li>Performance evaluation of cost, profit and investment centre managers;</li> <li>Objectives of transfer pricing;</li> <li>Application of cost based, market price, negotiated, dual rate, and marginal cost plus fixed lump sum transfer prices;</li> <li>Impact of transfer pricing on decision making and performance evaluation;</li> <li>Behavioural consequences of budgetary control;</li> <li>Cash flow and taxation;</li> <li>Use of NPV, IRR, and MIRR for decision making;</li> <li>Relevant Costs;</li> <li>Replacement and make/buy decisions;</li> <li>Capital rationing and inflation;</li> <li>Incorporating risk in investment appraisal;</li> <li>Payback, discounted payback and ARR;</li> <li>Divisional performance measurement using return on investment and economic value added measures;</li> </ul>		<ul> <li>identify and apply techniques to deal with replacement and make/buy decisions; (A, B)</li> <li>identify circumstances giving rise to capital rationing and apply the profitability ratio in one-period capital rationing situations; (A, B)</li> <li>trace the development of key management accounting concepts such as return on investment and economic value added; (A, B)</li> <li>evaluate the development of the Balanced Scorecard and similar models from performance measurement to strategic management models; (A, B)</li> <li>trace the development of activity based costing into activity based budgeting and activity based management; (A, B)</li> </ul>
<ul> <li>Balanced scorecard and non-financial performance measurement models;</li> <li>Incremental versus zero-based budgeting, benchmarking, and beyond budgeting;</li> <li>Activity based costing, activity based budgeting, and activity based management;</li> <li>Customer Profitability and Pareto analysis.</li> <li>In addition, delivery of the above will seek to develop students' information literacy, ICT, problem-solving, time-management, team-working, analytical, and written and oral communication skills. The educational experience may explore, develop, and practise but not formally discretely assess the following:</li> <li>locating, extracting and analysing data and information from a variety of different sources;</li> <li>presenting, discussing and defending ideas, concepts and views effectively through written and verbal communication;</li> <li>synthesizing and critically evaluating information from different sources and making reasoned judgements in situations of uncertainty;</li> <li>thinking critically, examining problems and issues from a number of perspectives, challenging viewpoints, ideas and concepts, and making well-reasoned judgements;</li> </ul>	Syllabus Outline	<ul> <li>Reconciliation of marginal and absorption costing profits;</li> <li>Preparation of flexed budgets;</li> <li>Application of standard costing and variance analysis to manufacturing and service companies;</li> <li>Calculation and interpretation of material, labour, variable overhead, fixed overhead, and sales variances;</li> <li>Reconciliation of budgeted and actual profit using marginal and absorption costing;</li> <li>Advantages and disadvantages of divisionalisation;</li> <li>Characteristics of cost, profit and investment centres;</li> <li>Performance evaluation of cost, profit and investment centres;</li> <li>Performance evaluation of cost, profit and investment centre managers;</li> <li>Objectives of transfer pricing;</li> <li>Application of cost based, market price, negotiated, dual rate, and marginal cost plus fixed lump sum transfer prices;</li> <li>Impact of transfer pricing on decision making and performance evaluation;</li> <li>Behavioural consequences of budgetary control;</li> <li>Cash flow and taxation;</li> <li>Use of NPV, IRR, and MIRR for decision making;</li> <li>Relevant Costs;</li> <li>Replacement and make/buy decisions;</li> <li>Capital rationing and inflation;</li> <li>Incorporating risk in investment appraisal;</li> <li>Payback, discounted payback and ARR;</li> <li>Divisional performance measurement using return on investment and economic value added measures;</li> <li>Balanced scorecard and non-financial performance measurement models;</li> <li>Incremental versus zero-based budgeting, benchmarking, and beyond budgeting;</li> <li>Activity based costing, activity based budgeting, and activity based management;</li> <li>Customer Profitability and Pareto analysis.</li> </ul>

	<ul> <li>applying appropriate knowledge, analytical techniques and concepts to problems and issues arising from both familiar (routine) and unfamiliar (novel) situations, identifying appropriate techniques in complex situations;</li> <li>critically evaluating prior research studies;</li> <li>working co-operatively in a group, sharing decision making and negotiating with others;</li> <li>acting independently and as part of a group to plan and undertake tasks, reflect on learning and seek and make use of feedback;</li> <li>using appropriate IT packages to search, communicate and present information;</li> <li>using electronic resources to support learning.</li> </ul>
Contact Hours/Scheduled Hours	There are 6 hours of scheduled contact time per week. This will include 3 hours of whole-group activities (lectures/tutorials) and 3 hours of tutorials. 1 hour of whole-group activity will be a Programme Hour for developing core skills. Students will also engage in independent study (including reading, preparation for scheduled activities, and preparation and completion of assessment).
Teaching and Learning Methods	The emphasis is on providing a structured learning environment within which the student can develop an understanding of, and skills within, the subject area. In particular, the focus is on supporting the student in the development of skills that will enable him/her to become an increasingly independent learner.
	Student-staff contact time will include lectures, lectorials and tutorials. The module will adopt a blended learning approach combining face-to-face with virtual interaction, communication and collaboration. The use of BlackBoard and other technologies will be embedded into the module to support students' learning both in advance of, and following, face-to-face sessions. Programme hours will address the development of students' core skills, such as academic and business awareness, employability and developing as accounting academics and professionals.
	The following provides an indication of how scheduled and independent learning will be structured:
	3 lectures/lectorials x 12 weeks = 36 hours 3 tutorials x 12 weeks = 36 hours
	228 hours of independent study (including reading, preparation for scheduled activities, and assessment preparation and completion).
	Lectures will provide an overview of new topic areas and lectorials will consider worked examples to support students in their application of knowledge. Tutorials will provide an opportunity for individual or group learning activities, where students can obtain feedback on technical aspects of their work and discuss and explore the topic being covered. Students will be encouraged to reflect on their learning and academic and professional development.
	Guidance on recommended readings and other resources will be provided. Lecture and tutorial materials, digitised readings and question banks incorporating past examination questions will also be provided electronically on Blackboard to support students' learning.
Key Information Sets Information	Key Information Sets (KIS) are produced at programme level for all programmes that this module contributes to, which is a requirement set by HESA/HEFCE. KIS are comparable sets of standardised information about undergraduate courses allowing prospective students to compare and contrast between programmes they are interested in applying for.

		ation Set - Mo	dule data			
	Number of	credits for this	module		30	
	Hours to be allocated	Scheduled learning and teaching study hours	Independent study hours	Placement study hours	Allocated Hours	
	300	72	228	0	300	
	The table below constitutes a - Written Exam: U Coursework: W Practical Exam practical exam Please note that necessarily refle of this module de Total assessme Written exam as Coursework ass Practical exam a	Unseen writter ritten assignm : Oral Assessi this is the tota ct the compor escription: ant of the modu sessment per	n exam, open nent or essay, ment and/or pr al of various ty nent and modu ule: rcentage	book written e report, disser resentation, p /pes of assess	exam, In-class tation, portfoli ractical skills sment and wil	s test io, project assessment, Il not
Reading Strategy	All students will available to ther electronic journa information gater relevant resource accessed remote to develop their resources effecti <b>Essential Readi</b> Students are exp may change from purchasing it. Th Drury, C. (2008) UK ( also essent Arnold, B. (2008) (also essential or <b>Electronic resou</b> To aid the develor mySkills site as y provided on how stages of the mo	n through me ils and a wide ways. The U es and service ely. Students information in vely. <b>ng:</b> bected to purch bected to purc	embership of t e variety of re niversity Libra es, and to the will be presen- retrieval and of hase the esse and students t books are: <i>and Cost Acc</i> nentals of Acco inancial Managi inance)	the University esources avai iny's web pag- library catalog ted with oppo evaluation sk ential text book must check w counting (7th e ounting 2) gement (4th e ts will be enco	<ul> <li>These incl lable through es provide ac gue. Many re rtunities within ills in order to k. However, to ith the modul edition). Cenga dition). FT Pro- buraged to use urces. Guida</li> </ul>	lude a range of web sites and ccess to subject esources can be in the curriculur to identify such he text book e leader before age Learning: entice Hall: UK e the library's ance will be

	Digitised extracts from other text books and articles from academic and professional journals will also be provided where necessary.
Indicative Reading List	McLaney, E. (2006), <i>Business Finance Theory and Practice</i> (7th edition). FT Prentice Hall.
	Pike, R. & Neale, B. (2003), <i>Corporate Finance and Investment: Decisions and Strategies</i> (3rd edition). FT Prentice Hall.
	Watson, D. & Head, A. (2001), Corporate Finance. FT Prentice Hall.

	Part 3: A	Assessment			
Assessment Strategy	ive assessment opportunities of ed to work individually and in g eedback from tutors and peers	n groups to complete tasks			
	The summative time-constrained assessment has to comply with professional accreditation requirements.				
Summative assessments comprising:					
- Component A: Three-hour closed book examination.					
Component B: 2000 word (maximum) group professional report to in strategic decision making and address students' reflections on their lea and development.					
Identify final assessment	component and element	Compon	ent A		
% weighting between c	A: 75%	B: 25%			
				2070	
First Sit					
Component A (controlle Description of each ele			Element (as % of c	weighting omponent)	
1. Examination (3 hours)			100%		
Component B Description of each ele	ment			weighting omponent)	
1. Group professional report and reflection (maximum 2000 words)			10	0%	
			I		
Resit (further attendance	ce at taught classes is no	t required)			

Component A (controlled conditions)	Element weighting
Description of each element	(as % of component)
1. Examination (3 hours)	100%
Component B Description of each element	Element weighting (as % of component)
1. Individual professional report and reflection (maximum 2000 words)	100%
If a student is permitted an EXCEPTIONAL RETAKE of the module the assess	ment will be that indicated