

MODULE SPECIFICATION

Part 1: Information						
Module Title	Introduction to Digital Strategy					
Module Code	UMKDQV-15-2		Level	2		
For implementation from	Septe	September 2019				
UWE Credit Rating	15		ECTS Credit Rating	7.5		
Faculty	FBL		Field	Marketing		
Department	BBS:	BBS: Business and Management				
Contributes towards	BA (I	BA(Hons) Marketing BA (Hons) Marketing Communications BA (Hons) Marketing Communication Management				
Module type:	Stand	Standard				
Pre-requisites		None				
Excluded Combinations		None				
Co- requisites		None				
Module Entry requirements		Stand alone				

Part 2: Description

This module builds students appreciation of the importance of the ever-evolving dynamic digital landscape, and their understand of skills needed to increase digital marketing effectiveness. Students will analyse the nature of the challenges and opportunities within the digital environment and use skills and tools to evaluate, enhance and support marketing activities. It identifies the importance of effective digital monitoring and measurement techniques that enable organisations to improve digital marketing effectiveness performance.

On this module you will cover:

- Benefits of digital marketing
- Integration of offline and online concepts
- The customer focus of digital marketing / Consumer power
- Online revenue generation
- Digital customer behaviour
- Digital marketing mix
- Digital communications tools
- Applications of digital metrics / measurements

This module aligns with the CIM 'Introduction to Digital Strategy' module, which students may choose to take in order to gain CIM accreditation.

Part 3: Assessment

Component A is an individual report (2000 words) and a reflection on learning (500 words). The report and reflection allows the students to not only reflect on their learning but to also apply their knowledge through an industry relevant case study based report. The report is based on the student's choice of organisations, allowing them to research a particular digital strategy of an organisation, analyse the challenges, assess impact and offer a range of recommendations that enhance the strategy, as well as monitor and maintain it.

Identify final timetable (component and elen	Compone	omponent A				
% weighting betwee	A: B: 100%					
First Sit						
Component A (contribution of each			Element we			
1. Report (2000	words)		75%			
2. Reflection (5	00 words)		25%	, o		
Component B Description of each	element		Element we (as % of com			
n/a						
Resit (further attender)	dance at taught classes is not req	juired)				
Component A (contribution of each			Element we			
1. Report (2000 words)			75%			
2. Reflection (5	00 words)		25%	, D		
Component B Description of each	element		Element we (as % of con			
n/a						
	Part 4: Learning O	utcomes & KIS Data				
Learning Outcomes						
	1: Analyse the opportunities and challenges presented through the disruptive digital environment					
2: Assess the impact and influence of the dynamic digital environment						
3: Apply key digital tools to support and enhance marketing.						
4: Evaluate the relevance of a range of digital platforms and channels in context						
5: Develop digital activities to support and enhance multichannel marketing						
6: Apply the key principles involved in monitoring and measuring digital marketing effectiveness						
	7. Reflect on their learning					

All outcomes met by component A

Key Information Sets Information (KIS)						
(NIS)	Key Infor	Key Information Set - Module data				
	Number	of credits for this	s module		15	
	Hours to	Scheduled	Independent	Placement	Allocated	
Contact Hours	be allocated	learning and teaching study hours	study hours	study hours	Hours	
	150	36	114	0	150	②
	Written Exam: U Coursework: Writest Practical Exam: practical exam (i.	ritten assignme Oral Assessme	nt or essay, re ent and/or pres	port, dissertat sentation, prac	ctical skills as	, project or in clas
Total Assessment		Total assessment of the module:				
		Written exam as	ssessment perd	centage	0%	
		Coursework assessment percentage				
		Practical exam assessment percentage			0%	
					100%	
Reading List	Reading list link https://rl.talis.com	1/3/uwe/lists/10l	F59FCF-364D	-6F82-87D4-7	7C722875CB	88 html

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First Approval Date (and panel type)	06 March 2019 <u>li</u>	nk to RIA		
Revision ASQC Approval Date Update this row each time a change goes to ASQC		Version	2	Link to RIA