

ACADEMIC SERVICES

MODULE SPECIFICATION

Part 1: Basic Data							
Module Title	Work-based Pro	niect					
Module Code	UMKDH6-45-M		Level	М	Ver	sion	1.1
UWE Credit Rating	45	ECTS Credit Rating	22.5	WBL modu	ile?	No	
Owning Faculty	Business and Law		Field	Marketing, Events and Tourism			
Department	BBS, Business and Management		Module Type	Masters Dissertation			
Contributes towards							
Pre-requisites	None		Co- requisites	UMKDH5-15-M Dissertation Research Methods			
Excluded Combinations	None		Module Entry requirements	None			
First CAP Approval Date	3 June 2015		Valid from	September 2015			
Revision CAP Approval Date	24 March 2016		Revised with effect from	September 2015			

Part 2: Learning and Teaching			
Learning Outcomes	On successful completion of this module students will be able to:		
	 Demonstrate knowledge and understanding of a marketing topic; (A1, A2 & A3) Design, implement and justify a work-based project; (A1 & A2) Based on academic theory, develop a conceptual framework that informs the definition of the project and its outcomes. (A3) Select and apply academic theory in the implementation of the project; (A1) Synthesise information (academic theory, client input, and commercial information) in the definition and implementation of the project; (A1 & A2) Critically evaluate their own project in the light of relevant theory; (A3) Communicate the results of the project as a written report and as a verbal presentation. (A1 & A2) 		
Syllabus Outline	The purpose of the Work-Based Project is to enable students to pursue in-depth study of a particular marketing topic of their own choosing. The syllabus is not, therefore, clearly defined in advance, but will be formulated by the student in response to a work-based problem or opportunity, with the support of the client, the supervisor and other relevant tutors. In order to be considered an appropriate project the student must identify: i. A n area of marketing theory that is relevant to the work-based problem ii. An application of this theory that addresses a problem, question or opportunity faced by an organisation.		
Contact Hours			
	Based on a project outline submitted as part of the Dissertation Research methods module, students will be allocated supervisors. The nature and frequency of contact		

will be negotiated between the student and the tutor. It is envisaged that this will usually involve an element of written feedback on draft work as well as synchronous interactions (either face to face or via communication media). The student will also have at least two meetings with the project client; an initial project scoping meeting and verbal presentation of the results. The supervisor will be present at both of these meetings. Further contact with the client will may be negotiated by the student. Teaching and Learning This module is delivered through independent learning, with supervisors providing Methods support, guidance and formative feedback in terms of both the dissertation topic and the academic research process. The dissertation is also supported by the co-requisite Dissertation Research Methods module, which will provide structured guidance on the research process, the requirements of a dissertation, specific research methods and the resources available to students. Students will normally have at least four formal meetings with their tutor over the period of the dissertation, although individual arrangements may be made. **Key Information Key Information Set - Module data** Sets Information 45 Number of credits for this module Hours to Scheduled Independent Placement Allocated learning and study hours Hours be study hours allocated teaching study hours 450 0 450 0 450 The table below indicates as a percentage the total assessment of the module which constitutes a -Written Exam: Unseen written exam, open book written exam, In-class test Coursework: Written assignment or essay, report, dissertation, portfolio, project Practical Exam: Oral Assessment and/or presentation, practical skills assessment, practical exam Please note that this is the total of various types of assessment and will not necessarily reflect the component and module weightings in the Assessment section of this module description: ssment of the module: m assessment percentage 0% k assessment percentage 90% am assessment percentage 10% 100% Reading All students will be encouraged to make full use of the print and electronic resources Strategy available to them through membership of the University. These include a range of electronic journals and a wide variety of resources available through web sites and information gateways. The University Library web pages provide access to subject relevant resources and services and to the library catalogue. Many resources can be accessed remotely. Students will be presented with opportunities within the programme curriculum to develop their information retrieval and evaluation skills in order to identify such resources effectively. Students will be directed towards the FBL study skills website as appropriate. Students

will be encouraged to use Blackboard resources referred to in the module handbook.

Students are not expected to purchase a core text for this module.

Indicative Reading List	Given the bespoke nature of the syllabus, a generic reading list is not appropriate. A list of Research methods textbooks is given in the co-requisite module <i>Dissertation Research Methods</i> (UMKDH5-15-M)

Part 3: Assessment				
Assessment Strategy	The assessment of this module will consist of three components.			
	(A1) The main assessment: The nature of the main assessment will vary according to the organisational problem being addressed. This will typically consist of a written report, such as a piece of marketing research, a feasibility study, a marketing plan or a marketing communications plan. However, it may involve the production of an artefact such as a website, a service blueprint or a set of marketing communications materials. The word limit of 10000 is therefore intended as a guide only. (A2) The presentation: This will assess the student's ability to summarise the project outcomes and present them verbally to the client. The presentation will normally be made to both the supervisor and the client, and the client may also invite other project stakeholders as appropriate. As with component A1, the nature and length of the presentation will vary according to the project, but will typically consist of a 30 minute oral presentation using appropriate visual aids. (A3) The critical reflection: The format of this assessment will not vary. The			
	main aim of this assessment is to explain, justify and evaluate the theoretical underpinnings of the project, to evaluate the success of the project and to make appropriate recommendations regarding any weaknesses identified. This will take the form a written report of 3000 words.			
	In determining the final mark for A1 and B1, the supervisor will consult the client. However, the final mark will be decided by the supervisor (in the case of A1, subject to the double marking process). In the case of a referral, the presentation may be made to the supervisor only.			

Identify final assessment component and element	A3 (Critical Re	tical Reflection)		
		A: 100%	B:	
% weighting between components A and B (Standard modules only)			0	
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Component A (controlled conditions) Description of each element		Element w (as % of co		
1. 10000 word written report or equivalent.		60%	%	
2. Oral presentation of project outcomes			10%	
3. 3000 word critical reflection			30%	
Component B Description of each element		Element w (as % of co		
1.n/a		0		

Resit (further attendance at taught classes is not required)	
Component A (controlled conditions)	Element weighting
Description of each element	(as % of component)

1. 10000 word written report or equivalent.	60%
2. Oral presentation of project outcomes	10%
3. 3000 word critical reflection	30%
Component B Description of each element	Element weighting (as % of component)
1.n/a	0

If a student is permitted a retake of the module under the University Regulations and Procedures, the assessment will be that indicated by the Module Description at the time that retake commences.