



## MODULE SPECIFICATION

Part 1: Information			
Module Title	Property Transactions & Technology		
Module Code	UBLMPS-15-3	Level	Level 6
For implementation from	2020-21		
UWE Credit Rating	15	ECTS Credit Rating	7.5
Faculty	Faculty of Environment & Technology	Field	Architecture and the Built Environment
Department	FET Dept of Architecture & Built Environ		
Module type:	Standard		
Pre-requisites	None		
Excluded Combinations	None		
Co- requisites	None		
Module Entry requirements	None		

Part 2: Description
<p><b>Educational Aims:</b> See Learning Outcomes</p> <p><b>Outline Syllabus:</b> The exact syllabus will be adapted from year to year, to reflect changing technologies, market conditions, industry developments, and (where appropriate) student interest. The types of topics to be covered in the module are likely to include:</p> <ul style="list-style-type: none"> <li>--Law of Agency and the role of the Agent in property management</li> <li>--Methods of disposal and lease terminations</li> <li>--Alienation (including break clauses)</li> <li>--Alterations and Dilapidations</li> <li>--Rent Review</li> <li>--Sustainability in leasing (including EPCs etc)</li> <li>--Health &amp; Safety issues</li> <li>--Marketing strategies</li> <li>--Property inspections (including measurement etc)</li> <li>--Technological developments</li> </ul> <p>Concepts and themes which are likely to arise in the module, but not be covered as distinct topics, might include:</p> <ul style="list-style-type: none"> <li>--Codes of Practice</li> <li>--Conflicts of interest, duties to one's client</li> <li>--Taking instructions</li> <li>--Terms of engagement</li> </ul>

## STUDENT AND ACADEMIC SERVICES

- Dealing with offers, deposits and client accounts
- Dispute resolution and instructing solicitors
- Data Protection
- Relevant legislation and case law

**Teaching and Learning Methods:** Scheduled learning - The module will be delivered through a series of lectures and workshops/tutorials. The emphasis is on student interaction and discussion groups.

Independent learning - This includes hours engaged with essential reading and assignment preparation and completion.

Activity (Hours)

Contact time (33)

Assimilation and development of knowledge (77)

Assessment and Report preparation (40)

Total study time (150)

### Part 3: Assessment

There will be one portfolio component of assessment for the module, comprising three tasks, in order to facilitate assessment of both the practical and legal elements of the module.

The first task will provide students with the opportunity to demonstrate knowledge and understanding of key module content, in particular the legal and regulatory requirements of acting as an estate agent, in both a commercial and a residential setting. responding to short essay questions in a coursework submission.

The second task is designed to assess key module content, again with a strong legal and regulatory focus, whilst also demonstrating key skills of structure, communication and presentation. This task comprises three longer essay questions, of which students select two questions to research and present detailed responses.

The third task, requires students to prepare a disposal report for a commercial property. This will give students valuable practical experience of practical agency considerations and market analysis, designed to reflect key likely tasks for a graduate surveyor. The task will develop the students' analytical skills and enable them to develop a professional style of presentation.

Guidance on the coursework elements of assessment will be included in taught sessions, as will the opportunity for formative feedback on draft property disposal reports.

The resit follows the same format.

First Sit Components	Final Assessment	Element weighting	Description
Portfolio - Component A	✓	100 %	Portfolio comprising three tasks; Task 1 - Short Essay Questions Task 2 - Long Essay Questions Task 3 - Property Disposal Report
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Portfolio - Component A	✓	100 %	Portfolio comprising three elements of coursework submission; Task 1 - Short Essay Questions Task 2 - Long Essay Questions Task 3 - Property Disposal Report

## STUDENT AND ACADEMIC SERVICES

<b>Part 4: Teaching and Learning Methods</b>																	
Learning Outcomes	<p>On successful completion of this module students will achieve the following learning outcomes:</p> <table border="1"> <thead> <tr> <th style="text-align: left;"><b>Module Learning Outcomes</b></th> <th style="text-align: left;"><b>Reference</b></th> </tr> </thead> <tbody> <tr> <td>Critically examine the role of an Agent, contrasting between residential and commercial property where appropriate</td> <td>MO1</td> </tr> <tr> <td>Analyse the regulation of agency procedure, as well as applied topics such as health and safety and aspects of landlord and tenant relationships</td> <td>MO2</td> </tr> <tr> <td>Interpret and apply a range of common legal principles arising in property management, in particular leasing, contrasting between residential and commercial where appropriate</td> <td>MO3</td> </tr> <tr> <td>Develop a marketing strategy based on the needs of the client (both commercial and residential)</td> <td>MO4</td> </tr> <tr> <td>Practically apply the key legal concepts relevant to property management and transactions</td> <td>MO5</td> </tr> <tr> <td>Investigate the evolving role of technology in the industry, reflecting on opportunities for efficiency and sustainability where appropriate</td> <td>MO6</td> </tr> </tbody> </table>	<b>Module Learning Outcomes</b>	<b>Reference</b>	Critically examine the role of an Agent, contrasting between residential and commercial property where appropriate	MO1	Analyse the regulation of agency procedure, as well as applied topics such as health and safety and aspects of landlord and tenant relationships	MO2	Interpret and apply a range of common legal principles arising in property management, in particular leasing, contrasting between residential and commercial where appropriate	MO3	Develop a marketing strategy based on the needs of the client (both commercial and residential)	MO4	Practically apply the key legal concepts relevant to property management and transactions	MO5	Investigate the evolving role of technology in the industry, reflecting on opportunities for efficiency and sustainability where appropriate	MO6		
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Reading List	<p><i>The reading list for this module can be accessed via the following link:</i></p> <p><a href="https://uwe.rl.talis.com/modules/ublmps-15-3.html">https://uwe.rl.talis.com/modules/ublmps-15-3.html</a></p>																

<b>Part 5: Contributes Towards</b>	
This module contributes towards the following programmes of study:	
Real Estate [Sep][FT][Frenchay][3yrs] BSc (Hons) 2018-19	